

---

**Section 1: 11-K (11-K)**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

-----  
**FORM 11-K**  
-----

**ANNUAL REPORT  
PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2017

OR

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

*Commission File Number 001-35385*

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**Sterling National Bank 401(k) and Profit Sharing Plan**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**Sterling Bancorp  
400 Rella Boulevard  
Montebello, New York 10901**

## CONTENTS

	<u>Page</u>
<u>Report of Independent Registered Public Accounting Firm</u>	<u>1</u>
<u>Statements of Net Assets Available for Plan Benefits</u>	<u>2</u>
<u>Statements of Changes in Net Assets Available for Plan Benefits</u>	<u>3</u>
<u>Notes to Financial Statements</u>	<u>4</u>
Supplemental Information:	
<u>Schedule H, Line 4i- Schedule of Assets (Held at End of Year)</u>	<u>14</u>

**Report of Independent Registered Public Accounting Firm**

To the Retirement Committee of  
Sterling National Bank 401(k) and Profit Sharing Plan  
Montebello, NY

**Opinion on the Financial Statements**

We have audited the accompanying statements of net assets available for benefits of the Sterling National Bank 401(k) and Profit Sharing Plan (the "Plan") as of December 31, 2017 and 2016, the related statement of changes in net assets available for benefits for the years ended December 31, 2017 and 2016, and the related notes. In our opinion, the financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2017 and 2016, and the changes in net assets available for benefits for the years ended December 31, 2017 and 2016, in conformity with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on the Plan's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Plan in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting in accordance with the standards of the PCAOB. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion in accordance with the standards of the PCAOB.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

**Supplemental Information**

The supplemental Schedule of Assets (Held at End of Year) as of December 31, 2017 has been subjected to audit procedures performed in conjunction with the audit of the Sterling National Bank 401(k) and Profit Sharing Plan's financial statements. The supplemental schedule is the responsibility of the Plan's management. Our audit procedures included determining whether the information presented in the supplemental schedule reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental schedule. In forming our opinion on the supplemental schedule, we evaluated whether the supplemental schedule, including its form and content, is presented in conformity with the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. In our opinion, the supplemental schedule is fairly stated in all material respects in relation to the financial statements as a whole.

We have served as the Plan's auditor since 2016.

/s/ Buchbinder Tunick & Company LLP

Buchbinder Tunick & Company LLP  
Little Falls, New Jersey  
June 27, 2018

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
STATEMENTS OF NET ASSETS AVAILABLE FOR PLAN BENEFITS  
DECEMBER 31, 2017 AND 2016

	2017	2016
<b>ASSETS</b>		
Investments (at fair value):		
Sterling Bancorp common stock	\$ 18,961,514	\$ 18,909,136
Mutual funds	70,069,030	59,873,952
Pooled separate accounts	27,538,428	24,929,866
Investments (at contract value):		
Fully benefit-responsive contracts	17,086,375	17,971,011
Total Investments	133,655,347	121,683,965
Receivables:		
Notes receivable from participants	1,617,426	1,514,327
Accrued interest receivable	69	—
Total receivables	1,617,495	1,514,327
<b>TOTAL ASSETS</b>	<b>135,272,842</b>	<b>123,198,292</b>
<b>LIABILITIES</b>		
Deferred employer contributions	6,753,336	9,649,952
Accrued expenses	27,000	24,500
<b>TOTAL LIABILITIES</b>	<b>6,780,336</b>	<b>9,674,452</b>
<b>NET ASSETS AVAILABLE FOR PLAN BENEFITS</b>	<b>\$ 128,492,506</b>	<b>\$ 113,523,840</b>

See accompanying notes to financial statements

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR PLAN BENEFITS  
YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017	2016
<b>ADDITIONS</b>		
Investment income:		
Net appreciation in fair value of investments	\$ 12,840,558	\$ 10,225,270
Dividends	1,352,502	1,048,107
Interest	76,459	267,669
Total investment income	14,269,519	11,541,046
Contributions:		
Employer	2,955,840	2,874,844
Participants	6,991,629	6,401,283
Participants' rollovers	2,765,435	2,048,265
Total contributions	12,712,904	11,324,392
TOTAL ADDITIONS	26,982,423	22,865,438
<b>DEDUCTIONS</b>		
Benefits paid to participants	11,874,748	14,586,486
Administration expenses	107,815	92,729
Excess contribution refund	31,194	—
TOTAL DEDUCTIONS	12,013,757	14,679,215
NET INCREASE BEFORE TRANSFERS	14,968,666	8,186,223
Transfer in of plan assets	—	21,139,591
NET INCREASE	14,968,666	29,325,814
<b>NET ASSETS AVAILABLE FOR PLAN BENEFITS</b>		
Beginning of year	113,523,840	84,198,026
END OF YEAR	\$ 128,492,506	\$ 113,523,840

See accompanying notes to financial statements

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

**1. DESCRIPTION OF THE PLAN**

The following description of the Sterling National Bank 401(k) and Profit Sharing Plan (the "Plan") has been obtained from the Plan document and provides only general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"). The Plan is administered by a committee which acts as the Plan's administrator.

Sterling Bancorp is a bank holding company and its common stock is listed on the New York Stock Exchange. Sterling National Bank (the "Bank") is a wholly owned subsidiary of Sterling Bancorp.

On June 30, 2015, Hudson Valley Bank, N.A. merged with and into the Bank. On May 1, 2016 the Plan was amended to provide credit for service under this plan for a participants service under the Hudson Valley Bank, N.A. plan. On October 1, 2016, the Hudson Valley Bank, N.A. 401(k) Savings Plan merged with and into the Plan and the Plan received \$21,139,591 of assets.

As of December 31, 2017, the Plan is a defined contribution plan which covers all eligible employees of Sterling National Bank, formerly known as Provident Bank. Sterling National Bank (the "Employer") established the Plan on August 1, 1991. The Plan was amended and restated in its entirety, effective January 1, 2015, to comply with all required regulatory changes. The Employer received a favorable determination letter specific to the Plan dated March 6, 2016.

On October 2, 2017 Sterling Bancorp completed its merger with Astoria Financial Corporation ("Astoria"). Astoria merged with and into the Company. Astoria Bank, the principal subsidiary of Astoria, merged into the Bank. Former Astoria employees will participate in the Astoria Bank 401(k) Plan until such time as the two plans are merged together.

All employees of the Bank, prior to the merger with the Astoria, participate in the Plan as an active participant on the day on which they become an eligible employee. Employees are automatically enrolled to defer 3% of their pay as of the date they become a participant in the Plan, unless they choose a different percentage or they choose not to defer.

For each Plan year, the Employer shall contribute to the Plan:

- a. The amount of the total salary reduction of all Participants made pursuant to Section 4.2 (a) of the Plan document, which amount shall be deemed an employee's elective contribution. Each participant may elect to defer from 1% to 50% of his/her eligible compensation which is received in the Plan year subject to IRS maximum limits. For new participants, this election is applied to their compensation as soon as administratively feasible following receipt of their election. A participant may modify their election, which is applied to compensation as soon as administratively feasible on the first or second payroll of the month following the election date.
- b. On behalf of each participant who is eligible to share in matching contributions for the Plan year, the Employer may make a discretionary matching contribution to the Plan. The amount of matching contribution is a percentage of the pre-tax contributions to the Plan. The matching contribution percentage is determined by the Employer, in its sole discretion. The Employer may modify this percentage, as it deems necessary. Beginning with the 2016 Plan year the Employer implemented a profit sharing contribution equal to 3% of eligible compensation of all employees.
- c. The Plan may make a qualified non-elective contribution each Plan year to certain non-highly paid employees. The Plan did not make a qualified non-elective contribution for the years ended December 31, 2017 and 2016.
- d. The Employer shall contribute to the Plan the amount necessary to provide the top-heavy minimum contribution.

The amount by which compensation is reduced shall be that participant's deferred compensation, to be treated as an employee contribution and allocated to that participant's elective deferral account.

The total deferral in any taxable year may not exceed a dollar limit, which is set by law. The limit was \$18,000 in 2017 and 2016. Individuals age 50 or over were allowed to make additional catch-up contributions of \$6,000 in 2017 and 2016.

A participant has, at all times, a vested and nonforfeitable right to the entire balance of employee contributions in his/her election account. A participant will have a 100% vested interest in the Employer's matching and non-elective employer contributions following the completion of four full years of service with the Employer, upon attainment of age 65, or upon death or permanent and total disability.

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

Participants who have completed less than four years are entitled to a percentage of the Employer's contributions on the basis of full years of service in accordance with the following schedule:

<b>Years of Vesting Service</b>	<b>Vested Percentage</b>
Less than two years	0%
Two years	50%
Three years	75%
Four or more years	100%

Each participant shall direct the trustee as to the investment of the entire interest in his/her aggregate account. The administrator shall provide mutual funds, pooled separate accounts, investment contracts or securities of the Employer's parent for such investments and establish procedures to be applied in a uniform nondiscriminatory manner for participants to direct the trustee in writing to invest their aggregate account. The aggregate account of each participant so directed will be considered a directed investment account.

Each participant's account is credited with the participant's contributions and an allocation of, (a) the Employer's contribution (b) applicable investment fund earnings and is charged with withdrawals, and an allocation of administrative expenses, Plan losses and any adjustments. Allocations are based on participant earnings or account balances, as defined.

Normal retirement date – the first day of the month coinciding with or the next following the participant's normal retirement age (65<sup>th</sup> birthday). A participant shall become fully vested in his/her account upon attaining his/her normal retirement age.

Upon termination of service, at the election of the terminated employee, the administrator will direct the trustee to distribute the vested benefit due. If the vested benefit exceeds \$5,000, the participant must submit a written or online consent before any distribution is made. Lump sums of \$5,000 or less are allowed and may be mandated by the Employer without participant consent. A participant may withdraw his or her vested account balance on their retirement date, or make withdrawals based on hardship, death, disability, loans, and termination of employment, as defined in the Plan agreement.

When participation in the Plan terminates for any reason other than death, the participant's vested account balance, as defined in the Plan agreement, shall be distributed to such participant. When participation in the Plan is terminated by reason of death, the participant's entire account balance, as defined in the Plan agreement, shall be distributable to his or her designated beneficiary or executor. Distributions may be elected to be made in a lump sum, fixed period annuity, fixed period installment, or fixed payment installment option. The portion of a participant's vested account that is held in the Employer Securities Fund may be distributed in kind.

Notes Receivable from Participants – Participants are permitted to obtain loans from the Plan in an amount of up to 50% of the net value of their vested balance, subject to a minimum of \$1,000 and a maximum of \$50,000. Loan terms cannot exceed five years. Principal and interest are paid ratably through payroll deductions. A loan is in default if the employee fails to make installment payments. This defaulted loan becomes a deemed distribution of the Plan. Deemed distributions were \$151,750 and \$375,611 for Plan years 2017 and 2016, respectively. Loans become due and immediately payable upon an employee's termination of employment. A participant may not have more than one note outstanding at a time except for those loans grandfathered in from the merged Provident plan. Loans that are not fully repaid within 60 days of termination are classified as deemed distributions.

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

Forfeited balance of terminated participants' non-vested accounts are used to reduce the Plan's administrative expenses or future Company contributions as further defined by the Plan.

Accounting fees and other administrative services are paid by the Plan trust from the forfeiture accounts, if available. For Plan years 2017 and 2016 forfeiture activity consisted of:

	2017	2016
Beginning Balance	\$ 456,568	\$ 252,343
Transfer in from Hudson Valley Bank, N.A. 401(k) plan	—	138,271
Forfeitures of non-vested employer contributions	280,057	242,592
Used for Employer contributions	(109,541)	(131,390)
Used for audit fees and administrative services	(77,804)	(64,038)
Miscellaneous and other transfers	184	—
Earnings, dividends and capital gains	62,109	18,790
Ending Balance	<u>\$ 611,573</u>	<u>\$ 456,568</u>

Deferred Employer Contributions – On October 15, 2015, Sterling Bancorp terminated its defined benefit pension plan and satisfied all obligations owed to participants through the purchase of annuities and lump sum distributions as elected by participants. At the time of the termination of the defined benefit pension plan, the plan was over funded, which resulted in a pension reversion asset which the Employer transferred to the Plan. The balance of the pension reversion asset was at December 31, 2017 and 2016 is recorded in the Plan Statement of Net Assets as both an investment and a liability. This balance will be used to fund employer contributions to the Plan through 2020. For Plan years 2017 and 2016 reversion asset and liability activity consisted of:

	2017	2016
Beginning Balance	\$ 9,649,952	\$ —
Transfer in of pension reversion asset from employer	—	11,566,881
Forfeitures of non-vested employer contributions	116	—
Used for Employer contributions	(2,955,840)	(1,940,080)
Miscellaneous and other transfers	(165)	—
Earnings, dividends and capital gains	59,273	23,151
Ending Balance	<u>\$ 6,753,336</u>	<u>\$ 9,649,952</u>

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Basis of Accounting

The financial statements of the Plan are prepared on the accrual basis of accounting.

### Notes Receivable from Participants

Loans to participants are reported at their unpaid balance plus any accrued but unpaid interest with no allowance for credit losses, as repayments of principal and interest are received through payroll deductions and the notes are collateralized by the participants' account balances.



STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

Investment Income Recognition

The Plan's investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 5 for discussion of fair value measurements.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net appreciation includes the Plan's gains and losses on investments bought and sold as well as held during the year.

Fully Benefit-Responsive Investment Contracts

While Plan investments are presented at fair value in the statements of net assets available for plan benefits, any material difference between the fair value of the Plan's direct and indirect interests in fully benefit-responsive investment contracts and their contract value is presented as an adjustment line in the statements of net assets available for plan benefits, because contract value is the relevant measurement attribute for that portion of the Plan's net assets available for benefits. Contract value represents contributions made to a contract, plus earnings, less participant withdrawals and administrative expenses. Participants in fully benefit-responsive contracts may ordinarily direct the withdrawal or transfer of all or a portion of their investment at contract value. The Plan holds a direct interest in a fully benefit-responsive contract. No adjustment from fair value to contract value as presented in the statement of net assets available for plan benefits as of December 31, 2017 and 2016, since fair value has been determined to approximate contract value.

Payment of Benefits

Benefits are recorded when paid.

Expenses

The daily operation expenses of maintaining the Plan are paid by the Plan, and are reflected in the financial statements as administrative expenses of the Plan. Investment management fees are charged to the Plan as a reduction of investment return and included in the investment income (loss) reported by the Plan. All other expenses of the Plan are directly paid by the Employer or through Plan forfeitures.

Fair Value

In determining the fair value of securities held in the Plan that are listed on a registered stock exchange, the administrator shall direct the trustee to value the same at the prices they were last traded on such exchange preceding the close of business on the valuation date. For such securities that were not traded on the valuation date, or if the exchange on which they are traded was not open for business on the valuation date, then the securities shall be valued at the prices at which they were last traded prior to the valuation date. The guaranteed fixed income investment contract with Principal Life Insurance Company (Principal Life), an affiliate of Principal Financial Group (Principal) is presented at contract value, which approximates fair value.

Recent Accounting Pronouncements

In February 2017, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2017-06, *Plan Accounting: Defined Benefit Pension Plans (Topic 960), Defined Contribution Pension Plans (Topic 962), Health and Welfare Benefit Plans (Topic 965): Employee Benefit Plan Master Trust Reporting*. This update requires disclosure of the dollar amount of the Plan's interest in each type of investment held by a master trust, as well as the master trust's other assets and liabilities on a gross basis and the dollar amount of the Plans interest in each balance. This update is effective for fiscal years beginning after December 15, 2018, with retrospective application to all periods presented and with early adoption permitted. The Plan's management does not expect this update to have a material impact on the Plans financial statements.

Subsequent Events

The Plan has evaluated subsequent events through June 27, 2018 which was the date the financial statements were available to be issued.

**3. PARTY-IN-INTEREST TRANSACTIONS**

Parties in interest are defined under DOL regulations as any fiduciary of the Plan, any party rendering service to the Plan, the employer, and certain others. Certain administrative functions are performed by officers or employees of the Employer. No such officer or employee receives compensation from the Plan. Administrative expenses of the Plan paid directly by the Employer were \$0 and \$63,008 for 2017 and 2016, respectively. The Plan holds mutual funds managed by Principal, pooled separate

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

accounts of Principal Life, and a guaranteed investment contract with Principal Life. Principal is the Plan's trustee and record keeper and, therefore, these transactions and the Plan's payment of trustee fees, record keeping fees, and investment management fees to Principal and Principal Life qualify as party-in-interest transactions. The Plan also holds shares of Sterling Bancorp common stock (Note 5), and recognized dividend income of \$224,704 and \$236,732 during 2017 and 2016, respectively, from this related party investment. Notes receivable from participants also reflect party-in-interest transactions.

#### 4. INVESTMENTS

As of December 31, 2017 and 2016 the Plan's investments are in mutual funds, pooled separate accounts, a guaranteed fixed income investment contract and the common stock of the Employer's parent company held in an account with Principal. Principal is the Plan's directed trustee, the Plan's record keeper, and third-party administrator. The Sterling National Bank 401(k) and Pension Committee, comprised of members of management of the Employer, assume the Plan's fiduciary responsibilities. To assist with this responsibility, the Sterling National Bank 401(k) and Pension Committee engage an independent investment advisor to review and monitor the investment funds performance and suggest changes to the Plan's investment alternatives. Detailed trust performance monitoring reports are reviewed quarterly and committee meetings are held quarterly or more frequently as needed with Principal and the Plan's independent investment advisor.

During 2017 and 2016, the Plan's investments (including gains and losses on investments purchased and sold, as well as held during the year) appreciated in value by \$12,840,558 and \$10,225,270.

#### 5. FAIR VALUE MEASUREMENT

The Plan's investments are reported at fair value in the accompanying statements of net assets available for plan benefits. The methods used to measure fair value may produce an amount that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

ASC 820, *Fair Value Measurements and Disclosure*, establishes a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and Level 3 inputs are unobservable and have the lowest priority. The Plan uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments.

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full-term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement. Significant unobservable inputs that reflect the Plan's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2017 and 2016.

Sterling Bancorp (“STL”) common stock: Valued at the closing price reported on the New York Stock Exchange (Level 1 inputs).

Mutual funds: The fair value of mutual fund investments are determined by obtaining quotes prices on nationally recognized exchanges (Level 1 inputs).

Pooled separate accounts: As permitted by U.S.GAAP, the Plan uses net asset values as a practical expedient to determine fair value of certain investments. These investments measured at net asset value have not been classified in the fair value hierarchy. The amounts presented in the table below are intended to permit reconciliation to the amounts presented in the statement of net assets available for benefits. Investment transactions may occur daily and investments are redeemable within 30 days.

Fair values of assets measured on a recurring basis at December 31, 2017, were as follows:

	Level 1	Level 2	Level 3	Total Assets
Mutual Funds	\$ 70,069,030	\$ —	\$ —	\$ 70,069,030
Sterling Bancorp common stock	18,961,514	—	—	18,961,514
<b>Total investments at fair value</b>	<b>\$ 89,030,544</b>	<b>\$ —</b>	<b>\$ —</b>	<b>89,030,544</b>
Pooled Separate accounts*				27,538,428
<b>Total investments</b>				<b>\$ 116,568,972</b>

Fair values of assets measured on a recurring basis at December 31, 2016, were as follows:

	Level 1	Level 2	Level 3	Total Assets
Mutual Funds	\$ 59,873,952	\$ —	\$ —	\$ 59,873,952
Sterling Bancorp common stock	18,909,136	—	—	18,909,136
<b>Total investments at fair value</b>	<b>\$ 78,783,088</b>	<b>\$ —</b>	<b>\$ —</b>	<b>78,783,088</b>
Pooled Separate accounts*				24,929,866
<b>Total investments</b>				<b>\$ 103,712,954</b>

\* Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient which has not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the Statement of Net Assets Available for Benefits.

The following table summarizes investments measured at fair value based on NAV per share as of December 31, 2017 and 2016, respectively.

	Fair Value at December 31, 2017	Unfunded Commitments	Redemption Frequency (if currently eligible)	Redemption Notice Period
<b>Pooled Separate Accounts:</b>				
NT Collective ACWI ExUS Invest Mkt Index (a)	\$ 47,921	N/A	Daily	30 days
NT Collective Aggregate Bond Index Fund (b)	2,702,181	N/A	Daily	30 days
NT Collective Extended Equity Market Index (c)	7,138,744	N/A	Daily	30 days
NT Collective S&P 500 Index Fund (d)	10,896,246	N/A	Daily	30 days
Principal Liquid Assets Separate Account - 13(e)	6,753,336	N/A	Daily	30 days

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

	Fair Value at December 31, 2016	Unfunded Commitments	Redemption Frequency (if currently eligible)	Redemption Notice Period
<b>Pooled Separate Accounts:</b>				
Principal LargeCap S&P 500 Index SA-15 (f)	\$ 9,082,269	N/A	Daily	30 days
Principal MidCap S&P 400 Index SA-15 (g)	5,154,300	N/A	Daily	30 days
Principal SMCap S&P 600 Index SA-15 (h)	1,043,440	N/A	Daily	30 days
Principal Money Market Liquid Asset Separate Account - 13 (e)	9,649,857	N/A	Daily	30 days

(a) **NT Collective ACWI ExUS Invest Mkt Index.**

The primary objective of the Northern Trust All Country World ex- US Investable Market Index Fund is to approximate the risk and return characteristics of the MSCI All Country World ex- US Investable Market Index. This Index is commonly used to represent the non- U.S. equity developed and emerging markets.

(b) **NT Collective Aggregate Bond Index Fund.**

The primary objective of the Northern Trust Aggregate Bond Index Fund is to hold a portfolio representative of the overall United States bond and debt market, as characterized by the Bloomberg Barclays U.S. Aggregate Bond Index. The fund invests in investment- grade securities covering the Treasury, Agency, Mortgage- backed, Asset- backed, Commercial mortgage- backed, and Credit sectors of the U.S. Bond Market.

(c) **NT Collective Extended Equity Market Index.**

The primary objective of the Northern Trust Extended Equity Market Index Fund is to approximate the risk and return characteristics of the Dow Jones U.S. Completion Total Stock Market Index. This Index is commonly used to represent the small and mid cap segments of the U.S. equity market.

(d) **NT Collective S&P 500 Index Fund.**

The primary objective of the Northern Trust S&P 500 Index Fund is to approximate the risk and return characteristics of the S&P 500 Index. This Index is commonly used to represent the large cap segment of the U.S. equity market.

(e) **Principal Liquid Assets Separate Account - I3.**

The investment seeks as high a level of current income as is considered consistent with preservation of principal and maintenance of liquidity. It invests in a portfolio of high quality, short-term money market instruments.

(f) **Principal LargeCap S&P 500 Index SA-15.**

The investment option normally invests the majority of assets in common stocks of companies that compose the S&P 500 Index and attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S&P 500 Index.

(g) **Principal MidCap S&P 400 Index SA-15.**

The investment option normally invests the majority of assets in common stocks of companies that compose the S&P MidCap 400 Index and attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S&P MidCap 400 Index.

(h) **Principal SMCap S&P 600 Index SA-15.**

The investment seeks long-term growth of capital and normally invests the majority of assets in common stocks of companies that compose the S&P SmallCap 600 Index and attempts to mirror the investment performance of the index by allocating assets in approximately the same weightings as the S&P 500 Index.

For the years ended December 31, 2017 and 2016 there were no significant transfers in or out of Levels 1, 2, or 3.

The Plan's policy is to recognize transfers between hierarchy measurement levels as of the date of the event or change in circumstances that caused the transfer.

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

**6. GUARANTEED INVESTMENT CONTRACT WITH INSURANCE COMPANY**

The Plan entered into a benefit-responsive guaranteed investment contract (Principal Fixed Income Option (PFIO)) with Principal Life. Principal Life maintains the contributions in a general account. The account is credited with earnings based on the specified crediting rate and charged for participant withdrawals and administrative expenses. The guaranteed investment contract issuer is contractually obligated to repay the principal and a specified interest rate that is guaranteed to the Plan.

Because the guaranteed investment contract is fully benefit-responsive, contract value is the relevant measurement attribute for that portion of the net assets available for benefits attributable to the guaranteed investment contract. As of December 31, 2017 and 2016, the guaranteed investment contract is presented on the face of the statements of net assets available for plan benefits at contract value, which approximates fair value.

Contract value, as reported to the Plan by Principal, represents contributions made under the contract, plus earnings, less withdrawals and administrative expenses. Participants may ordinarily direct the withdrawals or transfer of all or a portion of their investment at contract value. There are no reserves against contract value for credit risk of the contract issuer or otherwise. The crediting interest rate is based on a formula agreed upon with the issuer, but it may not be less than zero percent. Such interest rates are reviewed on a semi-annual basis for resetting.

Certain events limit the Plan's ability to transact at contract value with Principal. Such events include the following: (a) amendments to the Plan document, (b) changes to the Plan's prohibition on completing investment options or deletion of equity wash provisions, (c) bankruptcy of the Plan Sponsor or other Plan Sponsor events that cause a significant withdrawal from the Plan, (d) the failure of the trust to qualify for exemption from federal income taxes or any required prohibited transaction exemption under ERISA, or (e) the Plan level liquidation of the investment with the Plan Sponsor's request of irrevocable advance prior to the twelve month delay for such payment, which would be subject to a 5% surrender fee. By definition, the PFIO is an investment contract. As a result, the Plan may transact according to the terms defined in the contract at any time. The Plan administrator does not believe that the occurrence of any such value event, which would limit the Plan's ability to transact at contract value with Plan participants, is probable.

The guaranteed investment contract does not permit Principal Life to terminate the agreement prior to the date when both no current deposit arrangements have been made between the Plan and Principal and there are no Guaranteed Investment Funds with a value greater than zero under this contract.

Under the terms of the contract, the crediting rate is currently reset on a semiannual basis. Changes in future interest crediting rates will not affect the amounts reported on the statement of net assets available for plan benefits representing the adjustment for the portion of net assets attributable to fully benefit-responsive investment contracts from fair value to contract value as fair value was considered book value as of December 31, 2017 and 2016.

The PFIO is a single group annuity contract with a specified rate of interest reset on a semi-annual basis. As a result, the average yield earned by the Plan is the yield earned (i.e. interest credited) on the group annuity contract. The interest rate history for the contract is as follows:

Time Period	Interest Rate	
January 1, 2017 - June 30, 2017	1.35%	
July 1, 2017 - December 31, 2017	1.25%	
January 1, 2016 - June 30, 2016	1.65%	
July 1, 2016 - December 31, 2016	1.55%	
<b>Average Yields:</b>	<b>2017</b>	<b>2016</b>
Based on annualized earnings <sup>(1)</sup>	1.25%	1.55%
Based on interest rate credited to participants <sup>(2)</sup>	1.25	1.55

<sup>(1)</sup> Computed by dividing the annualized one-day actual earnings of the contract on the last day of the plan year by the fair value of the contract investment on the same date.

<sup>(2)</sup> Computed by dividing the annualized one-day earning credited to participants on the last day of the plan year by the fair value of the contract investment on the same date.

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

**7. INCOME TAX STATUS**

The Internal Revenue Service has determined and informed the Employer by a letter dated March 6, 2016, that the Plan and related trust are designed in accordance with applicable sections of the Internal Revenue Code (“IRC”). The plan administrator believes that the Plan is designed and currently being operated in compliance with the applicable requirements of the IRC.

US GAAP requires plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The Plan administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2017 and 2016 there were no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Plan administrator believes the Plan is no longer subject to income tax examinations for years prior to 2013.

**8. TERMINATION**

Although Management has not expressed the intent to do so, the Employer has the right to under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. Upon termination, all employer contributions and earnings thereon to the participants’ accounts become 100% vested.

**9. RISKS AND UNCERTAINTIES**

The Plan invests in various investments. Investments are exposed to various risks such as interest, market, liquidity and credit risks. Due to the level of risk associated with certain investments and the sensitivity of certain fair value estimates to changes in valuation assumptions, it is at least reasonably possible that changes in values of investments will occur in the near term and that such changes could materially affect participants’ account balances and the amounts reported in the statements of net assets available for plan benefits.

Users of these financial statements should be aware that the financial markets’ volatility may significantly impact the subsequent valuation of the Plan’s investments. Accordingly, the valuation of investments at December 31, 2017 may not necessarily be indicative of amounts that could be realized in a current market exchange.

STERLING NATIONAL BANK 401(k) AND PROFIT SHARING PLAN  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017 AND 2016

**10. RECONCILIATION OF FINANCIAL STATEMENTS TO FORM 5500**

The following is a reconciliation of amounts appearing in the accompanying financial statements to amounts appearing on the 2017 Form 5500:

<b>Reconciliation of Participation loans</b>	
Amount per page 3 of the financial statements:	
Participant loans	\$ 1,617,426
Unpaid accrued interest income	857
Amount per Form 5500, Schedule H, Part I, Item 1c(8)	<u>\$ 1,618,283</u>

<b>Reconciliation of Other liabilities</b>	
Amount per page 3 of the financial statements:	
Deferred employer contributions	\$ 6,753,336
Accrued expenses	27,000
Amount per Form 5500, Schedule H, Part I, Item 1j	<u>\$ 6,780,336</u>

<b>Reconciliation of Net appreciation in fair value of investments</b>	
Amount per page 4 of the financial statements:	
Net appreciation in fair value of investments	\$ 12,840,558
Add: Miscellaneous	69 (a)
	<u>\$ 12,840,627</u>

Amount per Form 5500, Schedule H, Part II:	
Item 2b(4)(C) (Regular Investments)	\$ 10,607
Item 2b(5)(C) (Regular)	1,067,271
Item 2b(6) (CIT)	696,663
Item 2b(7) (PSA)	2,331,962
Item 2b(10) (Mutual Funds)	8,538,036
Item 2c (Other income)	196,088
	<u>\$ 12,840,627</u>

<b>Reconciliation of Benefit payments</b>	
Amount per Form 5500, Schedule H, Part II:	
Item 2e(1)	\$ 11,874,719
Item 2e(3)	29
Amount per page 4 of the financial statements:	
Benefits paid	<u>\$ 11,874,748</u>

<b>Reconciliation of Net increase</b>	
Amount per page 4 of the financial statements:	
Net increase	\$ 14,968,666
Add:	
Corrective deemed distributions	355
Miscellaneous	69 (a)
Amount per form 5500, Schedule H, Part II, Item 2k	<u>\$ 14,969,090</u>

STERLING NATIONAL BANK 401(K) AND PROFIT SHARING PLAN  
SCHEDULE OF DELINQUENT PARTICIPANT CONTRIBUTIONS  
FOR THE YEAR ENDED DECEMBER 31, 2017

Plan Sponsor: Sterling National Bank  
Employer Identification Number: 13-1726107  
Plan Number: 4-54551

(a)	(b)	(c)	(d)	(e)
Identify issuer, Borrower, Lessor, or similar party	Description of Investment, Including Maturity Rate, Rate of Interest, Par or Maturity Value	Cost	Current Value	
<b>Common Stock</b>				
* Sterling Bancorp	Common Stock 770,793 shares	#	\$	18,961,514
<b>Mutual Funds</b>				
American Beacon Funds	American Beacon Large Cap Value Investor Fund	#		4,560,287
American Century Investments	American Century Growth Institutional R6 Fund	#		6,073,340
American Century Investments	American Century One Choice In Retirement I Fund	#		4,057,128
American Century Investments	American Century One Choice 2020 Institutional Fund	#		12,200,296
American Century Investments	American Century One Choice 2030 Institutional Fund	#		10,395,347
American Century Investments	American Century One Choice 2040 Institutional Fund	#		8,565,766
American Century Investments	American Century One Choice 2050 Institutional Fund	#		5,142,036
American Century Investments	American Century One Choice 2060 Institutional Fund	#		456,637
Eagle Financial Services, Inc.	Carillon Eagle Small Capital Growth R6 Fund	#		1,584,057
Eagle Financial Services, Inc.	Carillon Eagle Mid Cap Growth R6 Fund	#		3,657,864
Goldman Sachs	Goldman Sachs Small Cap Value R6 Fund	#		1,998,419
JP Morgan Funds	JP Morgan Core Bond R6 Fund	#		3,384,353
* Principal Funds Inc. (LA Capital Management/Victory)	Principal Midcap Value I Institutional Fund	#		1,838,911
* Principal Funds Inc.	Principal Diversified International Institutional Fund	#		4,800,908
* Principal Funds Inc.	Principal Real Estate Securities Institutional Fund	#		1,353,681
Sub-total				70,069,030
<b>Pooled Separate Accounts</b>				
Northern Trust Global Investments	NT Collective ACWI ExUS Invest Mkt Index - Non Lend Tier 3	#		47,921
Northern Trust Global Investments	NT Collective Aggregate Bond Index Fund - Non Lend Tier 3	#		2,702,181
Northern Trust Global Investments	NT Collective Extended Equity Market Index - Non Lend Tier 3	#		7,138,744
Northern Trust Global Investments	NT Collective S&P 500 Index Fund - Non Lend Tier 3	#		10,896,246
* Principal Life Insurance Company	Principal Liquid Assets Separate Account - I3	(1)		6,753,336
Sub-total				27,538,428
<b>Investment Contract</b>				
* Principal Life Insurance Company	Guaranteed Income Fund Agreement No: 454551	#		17,086,375
*	Notes receivable from participants rates of 4.25% to 10.25% with varying maturities through May 2043	#		1,617,426
Total			\$	135,272,773

\* A party-in-interest, as defined by ERISA.

# Investments are participant directed and therefore cost information is not presented.

(1) The cost of the Principal Money Market Liquid Asst Separate Account - I3 was \$6,753,336.



